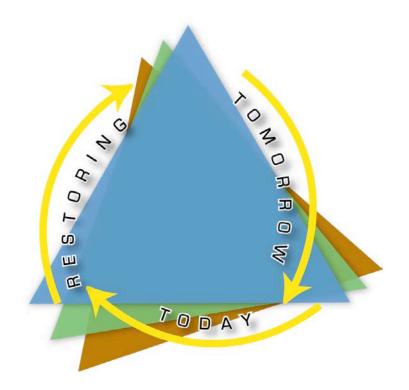
# STATEMENT OF QUALIFICATION



# Advantage ENVIRONMENTAL SERVICES, INC.

Advantages solves environmental problems safely, in a cost effective, efficient and professional manner; while ensuring client satisfaction and fulfillment of regulatory requirements.

## Contents

Corporate Profile	3
Services	
Remediation	4
Recycling	5
Waste Management	6
Construction	7
Key Personnel	8-9
Small Business Admin. (SBA) NAICS, SIC Designations	8
SBA 8(a) Certification Letter	11
Florida Statewide Certification	12
Contractor's License	13
Insurance Certificate	14
Professional References	15

## Corporate Profile

Advantage Environmental Services, Inc. An environmental remediation and hazardous waste disposal company headquartered in Wauchula, FL. The U.S. Small Business Administration (SBA) has certified Advantage as 8(a) and HUBZone; Advantage is a women-owned, minority business enterprise. Established in 1994, Advantage's revenue has grown from two hundred thousand dollars in its first year; we currently manage individual contracts in excess of one million dollars.

Advantage provides a full range of environmental services. These include:

- **Remediation** Underground and aboveground storage tank removal and installation, groundwater and soil remediation system installations
- Recycling Packaging, shipping and disposing of lamps, batteries, electronics and mercury devices
- Waste Management Transportation and disposal of hazardous and non-hazardous wastes
- Construction Demolition, general excavation and grading.

Advantage brings the experience, ability and know-how to complete large and small-size projects. We offer a wide range of on-site and off-site disposal alternatives for both government and private facilities. Advantage provides transportation services for all waste streams; utilizing state-of-the-art disposal technologies, including in-situ treatment, recycling, fuel blending, wastewater treatment, incineration and landfill.

What sets Advantage apart? First, our record of excellent customer satisfaction. Plus, a proven ability to retain a team of dependable, highly qualified professionals that combine for over 80 years of management and environmental expertise. This team commits itself to complete projects within budget and on time — using innovative ideas, products and resources. State-of-the-art online databases track project flow. To ensure project safety, each field employee has knowledgeable of EPA/DOT regulations and has undergone a minimum of 40 hours HAZMAT training.

Advantage is certified as a Minority/Woman Business Enterprise (M/WBE) and a Disadvantaged Business Enterprise (DBE) by the following agencies:

- Small Business Administration 8(a) and HUB Zone
- State of Florida
- State of Florida Department of Transportation
- Hillsborough County Aviation Authority
- City of Tampa
- Hillsborough Area Regional Transit Authority
- Hillsborough County
- Tampa Port Authority
- Orange County
- Palm Beach County
- South Florida Water Management District











## Remediation

Advantage manages environmental remediation projects from the early planning stages through finished installation, operation and closure.

#### Advantage

- Offers over 20 years experience and knowledge of Remediation Services: techniques, protocol, and regulations
- Is a State of Florida licensed certified Pollutant Storage Contractor
- Is certified to remove and/or install tanks within the Southeast Region of the United States
- Will prepare a Site Specific Health and Safety Plan for all storage tank activities
- Employees receive 40-hour OSHA training, confined space training and specialized training in PPE, respiratory protection and air monitoring
- Monitors each phase of projects; does not close a project until clients are completely satisfied with the results
- Has completed more than 1,500 Remediation Projects within the past five years; ranging from \$1,000 to over 1.5 million

#### Capabilities

- Underground Storage Tank Removal and Installation
- Above ground Storage Tank Removal an Installation
- Authorized ConVault Dealer
- Dewatering System Installation
- Excavation/Loading of Contaminated Materials
- Fuel Tank Maintenance
- Groundwater and Air Sparging System Installation
- Documentation Preparation





# Recycling

**Advantage** provides an easy solution to recycling lamps, batteries, electronics, mercury devices. We're a one-stop recycling center, providing materials needed to package and ship your recyclables. Advantage also issues certificates of disposal.

Advantage's Guide to Recyclables							
	BATTERIES LAMPS MERCURY DEVICES		MERCURY DEVICES	ELECTRONICS COMPUTERS			
Types of Recyclables (not limited to these items)	All types (Alkaline, Lithium, Nickel, Lead, etc.)	Any type Fluorescent Tubes Flood Lamps Halogen High Intensity NOTE: Ballasts can be shipped intact with the lamp or separately	Thermostats     Thermometers     Blood Pressure     Cuffs     Medical     Devices     Spill Kits,etc.	<ul> <li>CPUs,</li> <li>components</li> <li>&amp; devices</li> <li>CRTs</li> <li>TVs</li> <li>All Back-ups</li> <li>Power</li> <li>Equipment</li> <li>All Cabling</li> <li>Telephones</li> </ul>			
Size	Any size, shape or substance	Any length, diameter	Any size, shape or substance	Any size or shape			
Condition	Any condition	Intact or crushed Any cond		Any condition			
How to Package*	Non-leakage: Cardboard Boxes, Steel Drums, and/or Pails Leakage or damaged: Poly Drums or Sealed Fiber Buckets NOTE: Give special attention to high voltage batteries (i.e. apply tape to battery contact to avoid accidental discharge)	In replacement lamp boxes, fiberboard, drums, buckets, steel/poly drums, cardboard boxes	First in a sealed plastic bag, then placed in a sealed pail or steel/poly drum	See shipping instructions below			
Shipping and Pick-up	Small quantities: Advantage will provide prepaid shipping packages Larger quantities: Advantage will arrange to pack and/or pick-up NOTE: Large quantities should be shipped in 55 gallon steel or fiber drums	Small quantities: Advantage will provide prepaid shipping packages Larger quantities: Advantage will arrange to pack and/or pick-up	Small quantities: Advantage will provide prepaid shipping boxes Larger quantities: Advantage will arrange to pack and/or pick-up your recyclables	Small quantities: boxes or smaller crates (individual pieces are also acceptable) Larger quantities: Palletized, then shrink wrapped			



## Waste Management

Advantage offers experience and understanding of the pertinent legal, social, economic, and regulatory issues of waste management; making us a good fit for institutional, commercial, government agency, medical and light industrial applications.

#### Advantage

- Brings over 20 years expertise of management and examination of hazardous waste
- Understands the requirements to ensure corrective action is taken in the packing and disposal of materials
- Partners with licensed and insured hazard waste transporters
- Has set the highest standard of customer service by implementing a pro-active calling program to confirm scheduled pick-ups
- Has established long-term business relationships with the major hazard waste treatment and disposal facilities
- Has established long-term business relationships with numerous environmental waste generators; including government agencies, colleges, hospitals, industrial businesses
- Has, over the past five years, transported and disposed of thousands of drums and lab packs of hazard and non-hazard waste

#### Capabilities

- Transport and disposal of hazardous and non-hazardous wastes
- Bulk and drum shipments
- Lab packs
- Chemical ID
- Unknown waste identification
- Document preparation
- Environmental health and safety compliance audits





## Construction

Advantage provides construction services on small to medium-sized contracts. Our ability to effectively manage multiple, simultaneous projects, our location and multidisciplinary resources make Advantage the best choice for construction contracts.

We have extensive expertise and experience in demolition of facilities contaminated with asbestos, lead and other hazardous substances.

#### Advantage

- Over the past five years, has focused on expanding construction demolition services
- Executes projects with strict adherence to OSHA, EPA, federal, state and local regulations and in full compliance with our corporate safety program
- Utilizes state of the art equipment and experienced operators to ensure each demolition project is managed with the highest level of efficiency and safety
- Has the ability and resources to manage projects ranging from small residential structures to multi-story buildings
- Properly separates concrete and metals recyclables from C&D landfill materials
- Ensures demolition sites are restored to contract specifications
- Has completed construction projects for local housing authorities, school boards and others

#### Capabilities

- Structural demolition
- Selective demolition
- Recycling construction materials
- General excavation and grading
- Asbestos/Lead abatement





## Key Personnel

Our qualified and motivated employees meet and exceed client expectations.

#### Teresa A. Nixon, Project Director

Teresa Nixon brings a comprehensive set of leadership and management skills, along with clear insight and vision to Advantage Environmental Services, which she founded in 1994. At Advantage, Ms. Nixon has directed project planning and execution for government agencies and private sector businesses throughout the Southeast; she has managed contracts in excess of one million dollars. Ms. Nixon has assisted and been actively involved in developing and setting up Waste Management and Remediation programs for multinational companies.

Among her roles and responsibilities at Advantage: staff/management performance, evaluation of operations, contract development, project planning, controls, administration, compliance, schedule delay and others. Ms. Nixon has significant experience in the fields of Hazardous and Non-Hazardous Waste Management. Her specific project management experience includes: waste management, excavations associated with remedial activities, underground and aboveground tank installation and removal, lab pack chemistry, structural and selective demolition, customer service and sales.

Before founding Advantage, Ms. Nixon has held several positions at hazardous waste treatment, storage, and disposal firms in Florida and North Carolina, including the National Institute of Environmental Health Services. Ms. Nixon's education and certification include Bachelors of Science, Lenior Rhyne, NC, and 40 Hour HazWoper Certification for work associated with Hazardous Waste Sites.

John D. Terrell, Operations Manager

John Terrell has twenty years of experience in the fields of Hazardous and Non-Hazardous Waste Management. Mr. Terrell joined the Advantage Environmental Services team as Operations Manager in 2000. Early in his career, he became a certified installer for aboveground and underground tanks, piping and containment systems. During the twelve years prior to his employment with Advantage, Mr. Terrell held several positions as Supervisor and/or Project Manager for demolition and construction crews for tank systems and remediation projects. He managed these projects for the United States Air Force, Corp of Engineers, Department of Transportation, and the Commercial Auto Parts and Commercial Food Industry. Mr. Terrell maintains a 40 Hour HazWoper Certification for work associated with Hazardous Waste Sites.

Sarah Chambers, Compliance/Health and Safety Manager

Ms. Chambers has a Bachelors Degree in Chemistry from Florida Southern College and is a Registered Environmental Manager (REM) with the National Registry of Environmental Professionals (NREP). She has worked for phosphate, electronics, electrical equipment and explosives manufacturing facilities. Her previous experience includes environmental consulting across many other industries, including automotive and chemical manufacturing. She has accumulated over 20 years of managing environmental, health and safety concerns. At Advantage, Ms. Chamber's responsibilities include handling environmental, health and safety programs. These may involve Hazard Communication, Injury and Illness Prevention, OSHA Recordkeeping, OSHA, EPA, DOT Compliance Training, Job Safety Analysis, Risk Management, Ergonomics Analysis, Hazardous Waste Management, Water/Wastewater/Storm Water Management, Air Pollution Control, Emergency Response and Contingency Planning.



#### Florence M. Marino, Project Manager

Ms. Marino has over 35 years of experience in managing operations and processes in high-technology companies, including: development of diverse start-up units, project management in directing the delivery of products/services to large clients, providing client and operational support for numerous acquisitions, as well as, on-going account management responsibility for client revenue retention. During Ms. Marino's career she held senior management positions in several large financial institutions and software companies. In this position she will directly assist Ms. Teresa Nixon in projects designed to streamline and improve workflow, ensure customer retention and satisfaction and to recognize and maximize new business opportunities.

#### Karen Nixon, Accounting Manager

Ms. Nixon has a Bachelor's degree in Accounting from the University of North Carolina, Greensboro, NC and an Associates degree from Alamance Community College, Haw River, NC. Ms. Nixon joined the Advantage Environmental Services, Inc. team as Accounting Manager in 1999. In this position she is responsible for the financial management of account payables, account receivables, and collections and preparation of the company's financial statements. During Ms. Nixon's 28 year career in the financial industry she has managed the financial aspects of start up businesses, managed customer accounts for a large manufacturing company, completed the education required to be certified in tax preparation and has credentials that certify her as an industrial accountant.

### Julie A. Hipp, Customer Service Manager

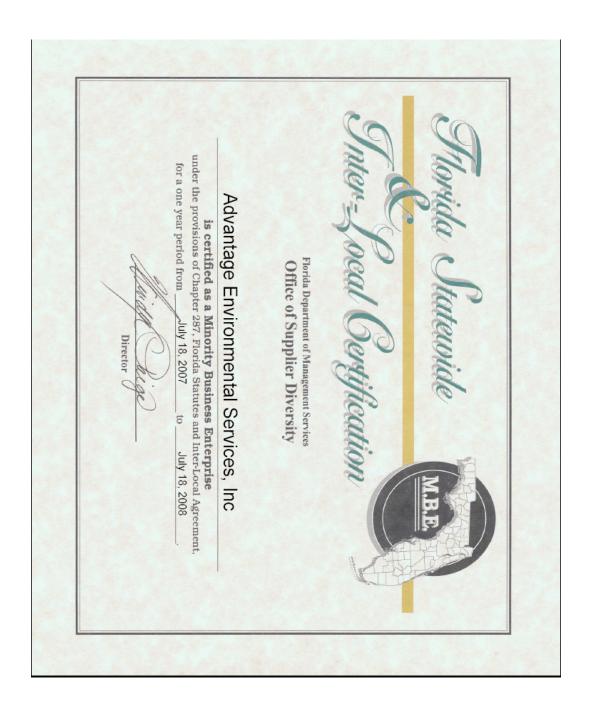
Ms. Hipp has eleven years of experience in the fields of Hazardous and Non-Hazardous Waste Management. Ms. Hipp joined the Advantage Environmental Services, Inc. team as Customer Service Manager in 1995. In this position she is responsible for managing all functions that require removal of drum or bulk waste materials by ensuring the pick-up and disposal of all materials are handled in a timely and proper manner. This includes identifying and scheduling the most cost effective and reliable transporter and disposal facility, profiling new waste streams, working with disposal facilities and labs to analytical waste samples, generating manifests and processing invoices. Ms. Hipp maintains frequent communicates with her clients to ensure customer satisfaction and works closely with field operations in organizing and scheduling activities for on-site projects.



# NAICS and SIC Designations Awarded by the SBA

NAICS	SIC	Description			
561210	8744	Professional Services / Facilities Support Services			
233210, 233220, 233320, 233310	1521, 1522, 1531, 1541, 1542	Building Construction (General Contractors)			
234110, 234120, 234910, 234930, 234990	1611, 1622, 1623, 1629	Heavy Construction Contractors			
235910, 235930, 235940, 235950, 562910, 235990	1791, 1794, 1795, 1796, 1799	Miscellaneous Special Trade Contractors			







#### STATEMENT OF QUALIFICATION

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ADVANTAGE ENVSERVICE

PAGE 01/03



STATE OF FLORIDA

DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

CONSTRUCTION INDUSTRY LICENSING BOARD 1940 NORTH MONROE STREET TALLAHASSEE FL 32399-0783

(850) 487~1395

NIXON, TERESA ANN ADVANTAGE ENVIRONMENTAL SERVICES INC 2325 5TH AVE NORTH ST. PETERSBURG FL 33713

STATE OF FLORIDA

AC# 269318° DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

PCC1256763 08/02/06 050807421

CERT POLLUTANT STORAGE SYS CONTR NIXON, TERESA ANN ADVANTAGE ENVIRONMENTAL SERVICES

IS CERTIFIED under the provisions of Ch. 489 Fs. mentention dates AUG 31, 2008 166060201652

#### DETACH HERE

#### AC# 2693189 STATE OF FLORIDA

DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION CONSTRUCTION INDUSTRY LICENSING BOARD SEQ#L05080201892

BATCH NUMBER LICENSE NER

08/02/2006 050807421 PCC1256763

The POLDUTANT STORAGE SYSTEMS CONTRACTOR Named below IS CERTIFIED Under the provisions of Chapter 489 FS. Expiration date: AUG 31, 2008

NIXON, TERESA ANN ADVANTAGE ENVIRONMENTAL SERVICES INC 2325 5TH AVE NORTH ST. PETERSBURG FL 33713

DISPLAY AS REQUIRED BY LAW

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DESCRIPTION OF OPERATIONS/ LOCATIONS/ VEHICLES EXCLUSIONS ADDED BY ENDORSEMENT / SPECIAL PROVISIONS Workers' compensation coverage is provided by contract to all employees of Howard Leasing, Inc. assigned to Advantage Environmental Services, Inc. Coverage does not apply to any employees not approved and assigned by Howard Leasing, Inc. to Advantage Environmental Services, inc effective 03/01/2007 fmarino@aesenv.com									
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## **Professional References**

Whiting-Turner Contracting Company 300 East Joppa Road Baltimore, Maryland 21286 Levi Frost (352) 375-0471

The TBE Group 380 Park Place Blvd., Ste. 300 Clearwater, Florida 33759 Richard Hagberg (727) 531-3505

Envirosouth Technologies PO Box 7681 Lakeland, Florida 33807 David Poe (863) 648-2098

Cross Construction Company PO Box 7106 Wesley Chapel, Florida 33544 Dwight Hopkins (813) 973-4191 George F. Young Inc. 1921 Tampa East Blvd. Tampa, Florida 33619 Kurt Hardy (813) 223-1747

AOC, L.L.C. 4620 N. Galloway Road Lakeland, FL 33809 Larry Park (863) 815-5021

URS Greiner 7650 W. Courtney Campbell Causeway Tampa, Florida 33607 Tom Carberry (813) 287-2740

JCB Construction, Inc. 800 West Gore Street Orlando, Florida 32805 Brian Butler (407) 425-9880

